

## Retirement Planning

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Mr and Mrs Johnson of Chesham both in their 60s running the family business 7 days a week. Both were worried about their health and how long they could both keep serving customers and could not see a way out.

Needing the income to live it was proving difficult to sell their business as a going concern.

Mr J had investments and proceeds from his parents' estate plus a mass of financial policies and investments they didn't really understand.

They both wanted to travel around Europe and wanted to move near to their daughter, grandchildren and great grandchild and have the freedom to come and go as they please.

### The action

All documents and policies were catalogued and a summary of their financial position was produced enabling them to see where they stood. Lifetime cash flow models were used to see if Mr and Mrs J could afford to close their business and live their life the way they wanted.

**“Now we feel relaxed, looking forward to living our lives together on our terms again. We feel secure knowing that our income will be there for us well into the future.”**



The initial lifetime cash flow showed:

They would run out of money by age 72 and had a potential inheritance tax liability of £227,500.

After suggesting changes to their financial affairs this showed sufficient income until Mr J reached 90 by:

- Restructuring of their investments and pensions,
- Consolidation of their shares
- Diversifying their investments to manage risk.
- Insure their potential inheritance tax liability
- Cancellation of insurance policies no longer needed
- Utilising their tax allowances to save tax.
- Setting up of an investment for their 7 year old great grandson's future.